

Dear Rental Owner,

Thank you for considering us to list and market your property for holiday rental.

1. WHY SIAM VILLA RENTALS?

A division of SIAM REAL ESTATE the largest independent broker in Thailand - we offer more than any other broker nationwide, you have more chance of renting your property through us due to our global exposure and marketing services. This guarantees more prospective renters.

The Key Benefits via Siam Real Estate web site:

- Awards for Best Thai & CNBC Property Web Site 2007,2008,2009
- Number one ranked property web site in Thailand
- Google search engine highest ranked real estate web site
- Web site traffic over 1,400 unique visitors and 8,000 page impressions daily.
- National coverage Phuket, Bangkok, Hua Hin, Pattaya, Krabi, Samui, Phang Nga
- Prospect "live" database of over 10,000 global interested buyers/renters
- Regular Global Monthly Newsletter to over 10,000 prospects
- Large Facebook and Twitter Following
- Property inclusion in Smart phone App for iPhone and Android mobiles

2. TESTIMONIALS

"Dear Patrick, I have been very pleased with the service and the results Siam Real Estate has provided for the renting of our Villa. The Website is very well organized. The people are great. There have been no issues with deposits, rental payments, or damages. The volume of enquiries and renters has been very good. I am most grateful to have such a wonderful organization working for us. Respectfully, Ken Andre (USA)"

"Booked holiday rental with family of 6 persons in February 2011. Siam Villa Rentals part of Siam Real Estate in my opinion is the best viewed for holiday rentals. Very convenient reservation system and quick personal response. On day of departure received email requesting details of deposit return. The villa was everything that was promised and we would book again. Anatoly Belevitin (Moscow, Russia)" More testimonials http://www.siamrealestate.com/info/sre/testimonials/

3. COMMISSION FEES

Residential Property Rentals	% + VAT
Service charges - Take listing, valuation, photos, admin, copywriting, web upload	FREE
Holiday rentals referral (of rental period)	15%
Long term rentals (of rental period)	10%

File: Holiday Rental Owners Guide_ May 2012

Siam Villa Rentals 36/8 Moo 2, Viset Road, Rawai, Phuket 83130, Thailand.

Tel: +66 (0)76 288908 Fax: +66 (0)76 383646 info@siamvillarentals.com; www.siamvillarentals.com



4. OWNERS AREA - We have a special owner's area for all rental property listings!

It's easy to use! Just go to the <u>home page</u> and find the owners area on the left side:

E-mail: <your email address> Password: <your password>

http://www.siamrealestate.com/owners/login and enter login details.

Once you have logged in, you are advised to change your password to something that you will remember.

Go to your PROFILE change password, confirm and press update.

Owners Area on our Home Page

Owners Area - Login
Email:
Your E-mail
Password:
••••
LOGIN
Create/reset password

Manage your listings and update contact information and view statistics and details about your listings: You can now manage your own bookings, and let potential renters instantly view availability periods and *actual* rental costs. (Our booking system will calculate bookings that even have seasonal overlaps.)

Features include:

- Property booking calendar
- Easily view free periods and booked periods
- Manage your bookings by blocking out unavailability dates
- Update your property prices
- Add special offers
- View all confirmed bookings made by Siam Real Estate
- Never worry about double booking
- Add Guest reviews
- See web stats

Example of the Overview Page





Holiday Booking Calendar:

Example of the Booking Calendar



Ove	ervie	w	Pro	file	Pr	opertie	5									Sum	alee	Songl	kun	LOGOU
rop	ert	y Sı	umn	nar	Y															
A A A	-				Be (HO Pato http	droon	Modern ho ket Rent slamnaa	Rent ouse ava tal - Hol	at Pa illable f iday F com/di	br rent from Tr atall/b)	HB 22,1 Whatco	uke najest 500 pa dg/HC	t ic sea-vi r night	ews a	at the s		t area			and the second
aak	ring	/BI	ock	out	Cale	endar														
	-					Jun 2	-													
		Jur	ne 20	010				J	uly 20	010					Aug	ust 2	2010			
Мо	Tu	We	Th	Fr	Sa	Su	Mo T	u We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa	Su	
	1	2	3	4	5	6			1	2	3	4							1	
7	8	9	10	11	12	13	5 6	i 7	8	9	10	11	2	3	4	5	6	7	8	
14	15	16	17	18	19	20	12 1	3 14	15	16	17	18	9	10	11	12	13	14	15	
21	22	23	24	25	26	27	19 2	0 21	22	23	24	25	16	17	18	19	20	21	22	
28	29	30					26 2	7 28	29	30	31		23	24	25	26	27	28	29	
						100							30	31		and the second				
	-		- dec	. 201	10			0.1	ober	2010					love	and to a	204	0		
Mo		We	Th	Fr	Sa	Su	Mo T	Color States	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	
		1	2	3	4	5				1	2	3	1	2	3	4	5	6	7	
6	7	8	9	10	11	12	4 5	6	7	8	9	10	8	9	10	11	12	13	14	
13	14	15	16	17	18	19	11 1	2 13	14	15	16	17	15	16	17	18	19	20	21	
20	21	22	23	24	25	26	18 1	9 20	21	22	23	24	22	23	24	25	26	27	28	
27	28	29	30				25 2	6 27	28	29	30	31	29	30						
															5. 0	1				
ld ne	re E	ocko	ut			out S	= availa umma	ary		Dee	tively				book	ed				
	ence		heck				Nights	Cust	tomer		(THB)		Action	ŝ						
		1				-06-24	3	1.000	kout		locker		Remove							



Example of updating property prices

_	_	_	Edit Property	HOL2208		_	_
Overview	Profile	Properties			Sumal	ee Songkun	LOGOUT
roperty Su	ımmary						
	6	Bedrooms F [HOL2208] Mod Phuket. Patong, Phuket	Modern Villa with 9 or Rent at Patong, ern house available for Rental - Holiday Fro mrealestate.com/detail/	Phuket rent with maje	estic sea-views at t per night	Sec.	
		View listing	Manage bookings	View stats	Edit property	Reviews	
Edit Genera Special Offer	From 17-3	0 April 2010, boo	k 7 nights, get 1 nights nd get 2 nights FREE."	s free with spec	ial price offer 675	Usd/ ı	

Edit Rates

	Daily *	Weekly	Monthly
Summer Season	22,500	14,500	
High Season	32,000	220,000	
Peak Season	38,400	260,000	

Daily rates are required for all three seasons. All other rates are optional.

Enter rates as THB per night.

A month is calculated as 30 days.





Guest Reviews:

		Reviews	- HOL2208			
Overview Pro	file Properties]		s	iumalee <mark>Songkun</mark>	LOGOUT
Property Summa	ary					
	Bedrooms I [HOL2208] Mi Patong, Phuke Patong, Phuke	t Modern Villa w For Rent at Pate odern house availab t. t Rental - Holiday mrealestate.com/det	ong, Phuke le for rent wit From THB 2	<u>t</u> h majestic sea- 2,500 per night	views at the vibrant	
	View listing	Manage bookings	View stats	Edit property	Reviews	
Guest name Guest home location Review comments						
Submit						
Existing Reviews						
Great and helpful s	staff England. (April 2010)				
Mr.Andrew Gillan.						

5. EARLY BIRD DISCOUNT BOOKINGS



You now have the option of offering tenants a discount for early bookings. The tenant must make a booking at least 3 months prior to check in. You can offer discounts for each season or as you wish. Just let us know and we will add the symbol to your listing and also show discount offered off the published price. Guaranteed to bring you more bookings! see example here <u>http://bit.ly/kxPpgF</u>



6. GOOGLE ANALYTIC STATS

Who are you reaching with our web site? Our customer base is global, highly targeted, discerning and of a high calibre. They are interested in renting or buying property here in Thailand and have a large disposable income. Their age range is between 40 years to retirement age.

Our newsletter is received by over 10,000 users per month and over 28% view, OVER 2,000 interested renters / buyers EVERY MONTH!

